

Public Purchasers Steering Group
2008 Report to the Governor
Submitted January 15, 2009

Introduction

The Public Purchasers' Steering Group was created by Executive Order on August 29, 2003, and was charged with exploring and implementing opportunities to coordinate and collaborate activities that advance the organization and purchase of cost effective, quality health care services by public entities of the State of Maine. By 2007-2008, the size of the group had dwindled significantly from its original fourteen members to approximately seven regular members.

For 2007-2008, members of the Steering Group included:

Christine Burke, MEA Benefits Trust
Stephen Gove, Maine Municipal Employees Health Trust
Thomas Hopkins, University of Maine System
Frank Johnson, State of Maine
Tony Marple, State of Maine – MaineCare
Karynlee Harrington, Dirigo Health Agency
Trish Riley, State of Maine

Christine Burke served as the chairperson of the Steering Group. There is no funding for staff support for the group. The meetings were infrequent; the group met as the Public Purchasers Steering Group only once every quarter.

The Steering Group is required to make a formal report to the Governor that outlines all funds expended in the most recent state fiscal year. This report is organized into the following sections:

1. Summary of Steering Group activities in 2006-2008;
2. A compilation of public expenditures for health care services by Steering Group members;
3. A review of the coverage and program arrangements that characterize benefit programs offered by Steering Group members;
4. Findings; and,
5. Appendices.

Activities in 2007- 2008

The Steering Group met three times as a whole group in 2007-2008. In January, 2008, the Governor proposed in his budget to pool the rebates from the purchase of brand-name pharmaceuticals from three of the Public Purchasers (the MEABT, the State of Maine, and the University of Maine System). Further, the proposal would have returned the

rebates to the State of Maine and UMS, but would have kept the rebates from MEABT and divided them with half going to the General Fund and half going to the Retired Teachers' Health Fund. Since this proposal was strongly opposed by the three public purchasers involved, these three entities met several times ad hoc. Otherwise the meetings were used to discuss legislative developments and share expertise on topics such as pharmacy formularies and evidence based benefit design.

The Public Purchasers also continued their participation in a variety of state-wide health care initiatives outside of the Steering Group, including Maine Health Management Coalition, Leapfrog, Maine Quality Forum, Pathways to Excellence, Aligning Forces for Quality, Physician Payment Reform Committee, Patient Centered Medical Home Development Committee. The University of Maine System and the State of Maine also entered into a Memorandum of Understanding with the Governor's Office to explore whether there would be benefits to entering into a purchasing arrangement (as yet to be constructed) with Jude Walsh's office that would be based upon the Sovereign State Drug Consortium, and through which the non-Medicaid purchasers would have been able to obtain the Medicaid Maximum Allowable Cost (MAC) pricing. That initiative continues to be the subject of exploration for all parties concerned.

The Public Purchasers also developed new health promotion initiatives and evidence-based benefit design strategies that have been developed to meet the specific needs of their individual constituents and organizations. The State Employee Health Commission expanded its tiered hospital and Primary Care Provider network, where its members now receive an incentive payment when they choose hospital/provider who have demonstrated measurable commitment to high-quality health care as measured by CMS (Centers for Medicare and Medicaid Services) and as reported by the Maine Health Management Coalition (MHMC) on its website (www.mhmc.info). Some of the other public purchasers are also moving toward the tiering and steering of its members.

Further, the State of Maine entered into a program with Medical Care Development, called the Telephonic Diabetes Education and Support (TDES) program. This program sought the participation of members with Type II Diabetes Mellitus. Those who participated received incentives for their participation (elimination of co-pays on all diabetic supplies while they participated in the two-year program). During their participation, each enrolled diabetic member met telephonically with Maine-based nurses who were specially trained in diabetes education. The nurses worked with the member on understanding and managing the disease process, the diabetic diet and the special unique aspects of the disease that lead to severe complications and co-morbidities. The program was so successful that the State is now exploring similar Evidence Based Benefit Design Programs with its insurer. In addition, since the State of Maine had such a positive experience with it, the Maine Municipal Employees Health Trust has also implemented the program at the new plan year in January '09. The MEABT is currently considering implementing it or a similar program as part of its 2010 plan year.

Members of the Steering Group represent a wide variety of constituents, including educators, state employees, MaineCare members and individuals and small business members enrolled in DirigoHealth. While each entity clearly relies on public dollars to pay for health care premiums and/or services, there are very significant differences between organizations with regard to employee demographics, labor arrangements and consequently, benefit priorities and practices. At least within this current reporting period, it appears that Public Purchasers have been effective in addressing their specific needs and the circumstances of their constituents through individual and varied initiatives.

Public Expenditures for Health Care Services

The Steering Group is required to submit an annual consolidated Public Purchasers' expenditure report to the Advisory Council on Health Systems Development. This year's report includes public expenditures from five commercial entities and MaineCare with total reported public expenditures reaching nearly \$2.9 billion dollars for coverage of 500,028 total lives. Medicare expenditures were not included since they are largely federal funds, outside of direct control of state and local policy makers.

Annual per capita costs varied by public entity as well as beneficiary classification. Per capita costs were the highest for the MaineCare program, reflecting the costs of services for a significant number of frail and vulnerable populations as well as the costs of long term care services that are provided through the State Medicaid program. For public employers, non-Medicare, early retirees were the most costly group and were approximately twice as costly as the average employee. This is consistent with previous reports.

Hospital, professional and prescription costs represent nearly 82 percent of total combined costs for all public purchasers excluding MaineCare. Outpatient hospital services continue to be the largest driver or cost (at 25.6 percent of total) in part due to the increased availability of screenings and technologies, such as EKGs, MRIs, cardiac imaging, endoscopies and colonoscopies.

The Steering Group also tracked changes in per capita expenses by beneficiary category. Percent changes varied across beneficiary type and purchasers. Although increases across all categories were generally smaller than those observed in the previous reporting period, without more historical data, it is unclear whether these observations represent a decrease in the growth of member costs.

A more complete description of these expenditures is contained in Appendix II.

Benefit Programs Provided by members of Steering Group

In order to identify specific collaborative opportunities that may be available to the Steering Group, the group compiled program descriptions of benefit plans offered by Public Purchasers. Public Purchasers continue to provide rich coverage arrangements and

many offer an array of options, including HMOs, traditional indemnity plans, Preferred Provider Organizations (PPO), Point of Service plans (POS) and Medicare supplements. Consistent with employee benefits in both the public and private sector, a number of public purchasers have adopted new cost-sharing arrangements as one strategy for managing expenditures. Several purchasers introduced coinsurance payments for emergency room and/or hospital services. One purchaser initiated an incentive plan for members who chose care from providers who have a measured, demonstrated commitment to quality.

A more complete description of each of these benefit programs is contained in Appendix III.

Findings

Major findings from 2007 include the following:

- Public Purchasers are involved in a variety of related health care initiatives outside of the Steering Group.
- As part of Pathways to Excellence, public purchasers have forwarded pay for performance initiatives in the state and have helped to increase the transparency and reporting of provider quality data.
- Total reported public expenditures for 2005 reached nearly \$3 billion dollars for the coverage of 500,028 covered lives. Outpatient hospital services are a major driver of costs due in part to increased availability of screenings and technologies, such as EKGs, MRIs, cardiac imaging, endoscopies and colonoscopies.
- Public Purchasers continue to offer a rich array of coverage options. In 2007, a number of entities adopted new cost-sharing arrangements as one strategy for managing expenditures.
- In the future, members of the group will be working with review of other types of insurance products and evidence-based plan design, as well as creation of wellness and value programs – all with the hopes of reversing the trend of overuse of the system and improving the delivery of quality care.

Appendix I: Public Purchaser Participation in Other Initiatives

Public Purchaser Participation in Other Health Care and Quality Initiatives (2008)

Stephen W. Gove Maine Municipal Association	Maine Health Management Coalition (MHMC) MHMC Pathways to Excellence (PTE) Maine Health Action Roundtable (HeART)
Thomas Hopkins University of Maine System	MHMC Bangor Region Wellness Council Southern Maine Wellness Council Governor's Council on Youth Obesity Maine Depression Project HeART
Frank A. Johnson Employee Health/State of Maine	MHMC Maine Hospital Association Maine Quality Forum (MQF) HeART Maine Health Data Processing Center Leapfrog MHMC PTE
Christine Burke MEA Benefits Trust	MHMC MHMC PTE HeART Physician Payment Reform Committee Physician Centered Medical Home

Appendix II: Public Purchasers' Expenditure Report

Total Public Purchasing Claims Experience FY2006
Summary

	12 month Report ending	Funding	Incurred Costs			% Maine Residents	Ave # of Members	Ave Annual Cost/Mbr	12 Month Trends	
			Plan	Member	Total				Previous	Projected
MEABT	06/30/2006	Fully Insured	\$ 267,091,242	\$ 31,206,635	\$ 298,297,877	98.1%	68,074	\$ 4,382	7.2%	
UMS	06/30/2006	Min Prem Self	\$ 46,928,256	\$ 6,211,606	\$ 53,139,862	97.1%	12,983	\$ 4,093	-2.8%	
SOM	06/30/2006	Insured Self	\$ 177,190,672	\$ 17,981,886	\$ 195,172,558	97.7%	39,215	\$ 4,977	3.3%	
MMEHT	12/31/2006	Insured Fully	\$ 73,106,312	\$ 7,602,811	\$ 80,709,123	99.2%	19,483	\$ 4,142	-0.2%	
DIRIGO MECARE	06/30/2006 FY2006	Insured	\$ 28,709,771	\$ 8,230,392	\$ 36,940,163	100.0%	8,371	\$ 4,413	n/a	
					<i>not provided</i>					
Total			\$ 593,026,253	\$ 71,233,330	\$ 664,259,583	98.2%	148,126	\$ 4,484		

Total Public Purchasing Claims Experience FY2007
Summary

	12 month Report ending	Funding	Incurred Costs			% Maine Residents	Ave # of Members	Ave Annual Cost/Mbr	12 Month Trends	
			Plan	Member	Total				Previous	Projected
MEABT	06/30/2007	Fully Insured	\$ 283,516,156	\$ 31,298,433	\$ 314,814,589	98.1%	67,895	\$ 4,637	5.8%	
UMS	06/30/2007	Min Prem Self	\$ 48,366,098	\$ 6,572,867	\$ 54,938,965	97.0%	12,952	\$ 4,242	3.6%	
SOM	06/30/2007	Insured Self	\$ 191,348,981	\$ 16,055,057	\$ 207,404,038	97.6%	39,702	\$ 5,224	5.0%	
MMEHT	12/31/2007	Insured Fully	\$ 76,609,067	\$ 7,686,195	\$ 84,295,262	99.4%	19,076	\$ 4,419	6.7%	
DIRIGO	06/30/2007	Insured	\$ 51,306,632	\$ 13,076,478	\$ 64,383,110	100.0%	12,833	\$ 5,017	13.7%	
MECARE	FY2007	?	\$2,218,613,982	\$ -	\$2,218,613,982	100.0%	347,570	\$ 6,383	n/a	
Total			\$2,869,760,916	\$ 74,689,030	\$2,944,449,946	98.5%	500,028	\$ 5,889	31.3%	

Total Public Purchasing Claims Experience FY2008

Summary

	12 month Report ending	Funding	Incurred Costs			% Maine Residents	Ave # of Members	Ave Annual Cost/Mbr	12 Month Trends	
			Plan	Member	Total				Previous	Projected
MEABT	06/30/2008	Fully Insured	\$ 291,140,916	\$ 32,218,717	\$ 323,359,633	98.0%	66,655	\$ 4,851	14.4%	
UMS *	06/30/2008	MinPrem/ASO**	\$ 51,354,776	\$ 5,245,413	\$ 56,600,189	97.9%	11,943	\$ 4,739	-9.3%	
SOM	06/30/2008	Self Insured	\$ 202,909,820	\$ 15,086,946	\$ 217,996,766	97.6%	40,016	\$ 5,448	23.3%	
MMEHT				<i>data unavailable at time of report</i>						
DIRIGO				<i>data unavailable at time of report</i>						
MECARE	FY2008	?	\$2,233,714,482	\$ -	\$2,233,714,482	100.0%	344,308	\$ 6,488	1.6%	
Total			\$2,779,119,994	\$ 52,551,076	\$2,831,671,070	98.3%	462,922	\$ 6,117	3.9%	

* UMS Medicare eligible retirees were carved out of the plan effective 1/1/2008 and are not included in this data set.

** UMS changed from Minimum Premium to ASO funding effective 1/1/2008.

Public Purchasers' Claims Experience by Beneficiary Category (Non-MaineCare)

Annual Per Capita, Total Costs (year ending 6/30/2006)

	Actives			Non-Medicare Early Retirees			Medicare Eligible Retirees			Average Cost PMPY
	<u>Employee</u>	<u>Dependent</u>	As % of <u>Total Pop</u>	<u>Retiree</u>	<u>Dependent</u>	As % of <u>Total Pop</u>	<u>Retiree</u>	<u>Dependent</u>	As % of <u>Total Pop</u>	
MEABT	\$ 5,038	\$ 3,274	85.6%	\$ 10,384	\$ 7,435	5.8%	\$ 3,400	\$ 3,168	8.6%	\$ 4,382
UMS	\$ 4,827	\$ 3,340	81.4%	\$ 9,196	\$ 5,781	3.5%	\$ 3,529	\$ 3,527	15.1%	\$ 4,093
SOM	\$ 5,273	\$ 3,649	71.6%	\$ 10,629	\$ 6,664	11.4%	\$ 3,752	\$ 3,507	17.0%	\$ 4,977
MMEHT	\$ 4,859	\$ 3,597	89.9%	\$ 10,468	\$ 5,252	2.1%	\$ 2,527	\$ 2,450	8.0%	\$ 4,142
DIRIGO	\$ 4,413	\$ -	100.0%	\$ -	\$ -	0.0%	\$ -	\$ -	0.0%	\$ 4,413
Total	\$ 4,971	\$ 3,418	82.9%	\$ 10,456	\$ 6,829	6.3%	\$ 3,484	\$ 3,272	10.8%	\$ 4,484

Public Purchasers' Claims Experience by Beneficiary Category (Non-MaineCare)

Annual Per Capita, Total Costs (year ending 6/30/2007)

	Actives			Non-Medicare Early Retirees			Medicare Eligible Retirees			Average Cost PMPY	Compared to Prior Year
	<u>Employee</u>	<u>Dependent</u>	<u>As % of Total Pop</u>	<u>Retiree</u>	<u>Dependent</u>	<u>As % of Total Pop</u>	<u>Retiree</u>	<u>Dependent</u>	<u>As % of Total Pop</u>		
MEABT	\$ 5,267	\$ 3,530	85.2%	\$ 10,604	\$ 7,674	6.0%	\$ 3,527	\$ 3,302	8.8%	\$ 4,637	5.8%
UMS	\$ 5,020	\$ 3,520	81.5%	\$ 8,703	\$ 6,306	3.1%	\$ 3,572	\$ 3,800	15.4%	\$ 4,242	3.6%
SOM	\$ 5,325	\$ 4,038	71.9%	\$ 11,243	\$ 6,834	11.2%	\$ 3,931	\$ 3,693	16.9%	\$ 5,224	5.0%
MMEHT	\$ 5,263	\$ 3,859	90.2%	\$ 8,471	\$ 5,455	1.9%	\$ 2,701	\$ 2,723	7.9%	\$ 4,419	6.7%
DIRIGO	\$ 5,017	\$ -	100.0%	\$ -	\$ -	0.0%	\$ -	\$ -	0.0%	\$ 5,017	13.7%
Total	\$ 5,215	\$ 3,699	83.3%	\$ 10,766	\$ 7,084	6.1%	\$ 3,631	\$ 3,468	10.6%	\$ 4,761	6.2%

Public Purchasers' Claims Experience by Beneficiary Category (Non-MaineCare)

Annual Per Capita, Total Costs (year ending 6/30/2008)

	Actives			Non-Medicare Early Retirees			Medicare Eligible Retirees			Average	Compared
	<u>Employee</u>	<u>Dependent</u>	As % of <u>Total</u> <u>Pop</u>	<u>Retiree</u>	<u>Dependent</u>	As % of <u>Total</u> <u>Pop</u>	<u>Retiree</u>	<u>Dependent</u>	As % of <u>Total</u> <u>Pop</u>	<u>Cost</u> <u>PMPY</u>	to Prior <u>Year</u>
MEABT	\$ 5,487	\$ 3,738	84.6%	\$ 11,825	\$ 9,411	6.2%	\$ 2,941	\$ 2,785	9.3%	\$ 4,851	4.6%
UMS *	\$ 5,267	\$ 4,196	88.3%	\$ 8,852	\$ 4,092	2.9%	\$ 4,173	\$ 4,316	8.8%	\$ 4,739	11.7%
SOM	\$ 5,735	\$ 4,193	71.8%	\$ 11,241	\$ 6,218	11.1%	\$ 4,102	\$ 3,716	17.1%	\$ 5,448	4.3%
MMEHT	<i>data unavailable at time of report</i>										
DIRIGO	<i>data unavailable at time of report</i>										
Total	\$ 5,543	\$ 3,920	80.6%	\$ 11,426	\$ 7,538	7.5%	\$ 3,595	\$ 3,377	11.9%	\$ 5,041	5.9%

* UMS Medicare eligible retirees were carved out of the plan effective 1/1/2008 and are not included in this data set.

** UMS changed from Minimum Premium to ASO funding effective 1/1/2008.

MaineCare Claims Experience by Eligibility Category

Annual Per Capita, Total Costs (sfy 2007 & 2008)

By Beneficiary Category for MaineCare

		<u>Per Capita</u>			<u>% of Population</u>	
		<u>2007</u>	<u>2008</u>	<u>% change</u>	<u>2007</u>	<u>2008</u>
Aged		\$ 12,506	\$ 10,461	-16.4%	6.7%	6.7%
Disabled		\$ 16,977	\$ 16,533	-2.6%	12.9%	13.4%
Adult		\$ 3,409	\$ 3,597	5.5%	19.7%	20.1%
	Non-Cats	\$ 3,951	\$ 4,158	5.2%	5.4%	5.3%
	HV Waiver	\$ 7,851	\$ 8,553	8.9%	0.1%	0.1%
Child		\$ 3,753	\$ 3,736	-0.5%	28.9%	29.3%
	CubCare	\$ 1,712	\$ 1,652	-3.5%	1.3%	1.3%
	Medicaid Expansion	\$ 1,436	\$ 1,465	2.0%	2.9%	2.8%
	Katie Beckett	\$ 18,453	\$ 16,407	-11.1%	0.3%	0.4%
Other		\$ 307	\$ 257	-16.3%	21.8%	20.6%
Totals:		\$ 6,383	\$ 6,488	1.6%	100.0%	100.0%

Note: Data is from MMDSS, pulled in 6/2008.

Claims Experience for Public Purchasers by Service Type (excluding MaineCare)
Total costs (FY2006 and FY2007)

	FY2006		FY2007		FY2008	
	<u>Total</u>	<u>%</u>	<u>Total</u>	<u>%</u>	<u>Total</u>	<u>%</u>
Hospital Facility						
Inpatient	\$ 107,424,319	14.8%	\$ 115,627,334	14.7%	\$ 91,047,067	14.2%
Outpatient	\$ 175,915,279	24.3%	\$ 197,494,060	25.1%	\$164,509,905	25.6%
Professional except MHSA	\$ 155,920,113	21.5%	\$ 169,032,756	21.4%	\$138,164,238	21.5%
Mental Health/Substance Abuse	\$ 20,363,324	2.8%	\$ 22,416,139	2.8%	\$ 19,101,578	3.0%
Prescription	\$ 150,114,044	20.7%	\$ 164,687,650	20.9%	\$136,834,691	21.3%
Outpatient Facility (non-hospital)	\$ 39,666,632	5.5%	\$ 41,144,963	5.2%	\$ 34,136,683	5.3%
Other medical/health care services	\$ 14,855,871	2.1%	\$ 15,433,063	2.0%	\$ 14,162,426	2.2%
Administration/Retention	\$ 59,588,098	8.2%	\$ 62,368,160	7.9%	\$ 44,422,888	6.9%
Total	\$ 723,847,680	100.0%	\$ 788,204,125	100.0%	\$642,379,476	100.0%
<i>Hospital (IP & OP) + Professional + Rx</i>		<i>81.4%</i>		<i>82.1%</i>		<i>82.6%</i>

Notes:

1. FY2006 Includes expenditures for MEABT, SOM, MMEHT, UMS & DIRIGO.
2. FY2007 Includes expenditures for MEABT, SOM, MMEHT, UMS & DIRIGO.
3. FY2008 Includes expenditures for MEABT, SOM and UMS only.

Public Purchasers' Claims Experience by Year and Beneficiary Category (Non-MaineCare)
Per Capita, Total Costs

	<u>Actives</u>			<u>Non-Medicare Early Retirees</u>			<u>Medicare Eligible Retirees</u>		
	<u>6/30/2006</u>	<u>FY07/FY06</u> <u>6/30/2007</u>	<u>% change</u>	<u>6/30/2006</u>	<u>FY07/FY06</u> <u>6/30/2007</u>	<u>% change</u>	<u>6/30/2006</u>	<u>FY07/FY06</u> <u>6/30/2007</u>	<u>% change</u>
MEABT	\$ 4,113	\$ 4,366	6.2%	\$ 9,869	\$ 10,121	2.6%	\$ 3,358	\$ 3,486	3.8%
UMS *	\$ 4,019	\$ 4,211	4.8%	\$ 8,226	\$ 8,036	-2.3%	\$ 3,529	\$ 3,635	3.0%
SOM	\$ 4,486	\$ 4,711	5.0%	\$ 9,960	\$ 10,555	6.0%	\$ 3,710	\$ 3,891	4.9%
MMEHT	\$ 4,167	\$ 4,500	8.0%	\$ 9,21	\$ 7,755	-15.8%	\$ 2,509	\$ 2,706	7.9%
DIRIGO	\$ 4,413	\$ 5,017	13.7%	n/a	n/a	n/a	n/a	n/a	n/a
Total	\$ 4,218	\$ 4,515	7.0%	\$ 9,803	\$ 10,146	3.5%	\$ 3,443	\$ 3,600	4.6%

* UMS Medicare eligible retirees were carved out of the plan effective 1/1/2008 and are not included in this data set.

** UMS changed from Minimum Premium to ASO funding effective 1/1/2008.

Public Purchasers' Claims Experience by Year and Beneficiary Category (Non-MaineCare)
Per Capita, Total Costs

	<u>Actives</u>		<u>Non-Medicare Early Retirees</u>		<u>Medicare Eligible Retirees</u>	
	FY08/FY07 <u>6/30/2008</u>	<u>% change</u>	FY08/FY07 <u>6/30/2008</u>	<u>% change</u>	FY08/FY07 <u>6/30/2008</u>	<u>% change</u>
MEABT	\$ 4,582	4.9%	\$ 11,466	13.3%	\$ 2,914	-16.4%
UMS *	\$ 4,693	11.4%	\$ 7,726	-3.9%	\$ 4,212	15.9%
SOM	\$ 4,998	6.1%	\$ 10,509	-0.4%	\$ 4,039	3.8%
MMEHT	<i>unavailable</i>		<i>unavailable</i>		<i>unavailable</i>	
DIRIGO	<i>unavailable</i>		n/a	n/a	n/a	n/a
Total	\$ 4,719	4.5%	\$ 10,841	6.8%	\$ 3,557	-1.2%

* UMS Medicare eligible retirees were carved out of the plan effective 1/1/2008 and are not included in this data set.

** UMS changed from Minimum Premium to ASO funding effective 1/1/2008.

Appendix III: Public Purchasers' Program Descriptions

**Public Purchasers' Steering Group
Claims Experience FY 2006**

Group Name: MEA/MMEHT/SOM/UMS/DIRIGO

Most recent fiscal year, beginning: **7/1/2005** ending: **6/30/2006**

MMEHT data represents 1/1/2006-12/31/2006; all others comply with above dates.

	<u>Plan Incurred</u>	<u>Member Incurred</u>	<u>Grand Total</u>	<u>Total Member Months</u>
<u>By Beneficiary Type ME Residents</u>				
Active Employees	\$277,681,808	\$35,477,901	\$313,159,710	755,153
Dependents of Active Employees	\$182,953,567	\$19,716,578	\$202,670,145	711,110
Non-Medicare Early Retirees	\$69,834,811	\$5,542,063	\$75,376,873	84,403
Dependents of Non-Medicare Early Retirees	\$9,937,288	\$977,296	\$10,914,584	18,964
Medicare Eligible Beneficiaries	\$34,420,506	\$6,648,588	\$41,069,094	140,920
Dependents of Medicare Eligible Beneficiaries	\$7,892,950	\$1,592,084	\$9,485,034	34,534
Total	\$582,720,929	\$69,954,510	\$652,675,440	1,745,084
<u>By Beneficiary Type Out-of-state Residents</u>				
Active Employees	\$1,323,869	\$144,128	\$1,467,997	4,391
Dependents of Active Employees	\$741,834	\$79,226	\$821,059	3,269
Non-Medicare Early Retirees	\$3,860,125	\$337,870	\$4,197,995	6,922
Dependents of Non-Medicare Early Retirees	\$453,954	\$50,509	\$504,462	1,102
Medicare Eligible Beneficiaries	\$3,330,017	\$547,034	\$3,877,051	13,875
Dependents of Medicare Eligible Beneficiaries	\$595,525	\$120,053	\$715,578	2,872
Total	\$10,305,324	\$1,278,819	\$11,584,144	32,431
Grand Total	\$593,026,254	\$71,233,330	\$664,259,583	1,777,515
<u>By Service Type</u>				
<u>Hospital Facility*</u>				
Inpatient services	XXXXXX	XXXXXX	\$107,424,319	XXXXXX
Outpatient services	XXXXXX	XXXXXX	\$175,915,279	XXXXXX
Outpatient Facility (non-hospital)*	XXXXXX	XXXXXX	\$39,666,632	XXXXXX
Physician	XXXXXX	XXXXXX	\$155,920,113	XXXXXX
Mental Health / Substance Abuse**	XXXXXX	XXXXXX	\$20,363,324	XXXXXX
Prescription	XXXXXX	XXXXXX	\$150,114,044	XXXXXX
Other medical services	XXXXXX	XXXXXX	\$14,855,871	XXXXXX
Administration/Retention	XXXXXX	XXXXXX	\$59,588,098	XXXXXX
Total	XXXXXX	XXXXXX	\$723,847,680	XXXXXX

Public Purchasers' Steering Group

Claims Experience FY 2007

Group Name: MEA/MMEHT/SOM/UMS/DIRIGO

Most recent fiscal year, beginning: **7/1/2006** ending: **6/30/2007**

MMEHT data represents 1/1/2007-12/31/2007; all others comply with above dates.

	<u>Plan Incurred</u>	<u>Member Incurred</u>	<u>Grand Total</u>	<u>Total Member Months</u>
<u>By Beneficiary Type ME Residents</u>				
Active Employees	\$315,162,556	\$39,852,911	\$355,015,467	814,812
Dependents of Active Employees	\$196,824,361	\$19,154,941	\$215,979,302	700,321
Non-Medicare Early Retirees	\$73,868,204	\$5,341,138	\$79,209,342	86,345
Dependents of Non-Medicare Early Retirees	\$9,708,504	\$859,560	\$10,568,064	17,761
Medicare Eligible Beneficiaries	\$36,724,761	\$6,525,148	\$43,249,909	142,831
Dependents of Medicare Eligible Beneficiaries	\$8,368,985	\$1,583,287	\$9,952,272	34,253
Total	\$640,657,371	\$73,316,985	\$713,974,356	1,796,323
<u>By Beneficiary Type Out-of-state Residents</u>				
Active Employees	\$1,162,916	\$150,319	\$1,313,235	5,123
Dependents of Active Employees	\$865,849	\$91,691	\$957,541	3,412
Non-Medicare Early Retirees	\$3,631,135	\$342,366	\$3,973,501	6,372
Dependents of Non-Medicare Early Retirees	\$461,191	\$57,642	\$518,833	1,019
Medicare Eligible Beneficiaries	\$3,706,508	\$600,450	\$4,306,958	14,326
Dependents of Medicare Eligible Beneficiaries	\$661,965	\$129,577	\$791,542	2,928
Total	\$10,489,563	\$1,372,046	\$11,861,609	33,180
Grand Total	\$651,146,934	\$74,689,031	\$725,835,965	1,829,503
<u>By Service Type</u>				
<u>Hospital Facility*</u>				
Inpatient services	XXXXXX	XXXXXX	\$115,627,334	XXXXXX
Outpatient services	XXXXXX	XXXXXX	\$197,494,060	XXXXXX
Outpatient Facility (non-hospital)*	XXXXXX	XXXXXX	\$41,144,963	XXXXXX
Physician*	XXXXXX	XXXXXX	\$169,032,756	XXXXXX
Mental Health / Substance Abuse**	XXXXXX	XXXXXX	\$22,416,139	XXXXXX
Prescription	XXXXXX	XXXXXX	\$164,687,650	XXXXXX
Other medical services	XXXXXX	XXXXXX	\$15,433,063	XXXXXX
Administration/Retention	XXXXXX	XXXXXX	\$62,368,160	XXXXXX
Total	XXXXXX	XXXXXX	\$788,204,125	XXXXXX

Public Purchasers' Steering Group
Claims Experience FY 2008

Group Name: **MEA/SOM/UMS**

Most recent fiscal year, beginning: **7/1/2007** ending: **6/30/2008**

Funding Arrangement (insured, self insured, etc): **Combination of Fully Insured, ASO & Minimum Premium**

	<u>Plan Incurred</u>	<u>Member Incurred</u>	<u>Grand Total</u>	<u>Total Member Months</u>
By Beneficiary Type ME Residents				
Active Employees	\$235,721,005	\$23,439,025	\$259,160,029	561,223
Dependents of Active Employees	\$173,141,390	\$16,167,205	\$189,308,595	579,482
Non-Medicare Early Retirees	\$76,553,004	\$5,585,949	\$82,138,953	83,975
Dependents of Non-Medicare Early Retirees	\$8,793,449	\$824,526	\$9,617,974	15,024
Medicare Eligible Beneficiaries	\$33,151,591	\$4,459,422	\$37,611,014	125,916
Dependents of Medicare Eligible Beneficiaries	\$6,735,190	\$974,894	\$7,710,084	27,564
Total	\$534,095,628	\$51,451,021	\$585,546,649	1,393,184
By Beneficiary Type Out-of-state Residents				
Active Employees	\$1,811,560	\$151,565	\$1,963,126	4,070
Dependents of Active Employees	\$875,395	\$72,689	\$948,085	2,952
Non-Medicare Early Retirees	\$3,991,634	\$325,692	\$4,317,326	6,823
Dependents of Non-Medicare Early Retirees	\$445,408	\$41,746	\$487,154	1,063
Medicare Eligible Beneficiaries	\$3,546,602	\$431,795	\$3,978,397	12,891
Dependents of Medicare Eligible Beneficiaries	\$639,284	\$76,568	\$715,851	2,380
Total	\$11,309,883	\$1,100,056	\$12,409,939	30,179
Grand Total	\$545,405,512	\$52,551,076	\$597,956,588	1,423,363
By Service Type				
Hospital Facility*				
Inpatient services	XXXXXX	XXXXXX	\$91,047,067	XXXXXX
Outpatient services	XXXXXX	XXXXXX	\$164,509,905	XXXXXX
Outpatient Facility (non-hospital)*	XXXXXX	XXXXXX	\$34,136,683	XXXXXX
Physician*	XXXXXX	XXXXXX	\$138,164,238	XXXXXX
Mental Health / Substance Abuse**	XXXXXX	XXXXXX	\$19,101,578	XXXXXX
Prescription	XXXXXX	XXXXXX	\$136,834,691	XXXXXX
Other medical services	XXXXXX	XXXXXX	\$14,162,426	XXXXXX
Administration/Retention	XXXXXX	XXXXXX	\$44,422,888	XXXXXX
Total	XXXXXX	XXXXXX	\$642,379,476	XXXXXX